

**Independent Auditor's Review Report on the Quarterly and Year to Date Unaudited Standalone Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended**

**Review Report to  
The Board of Directors  
JSW Steel Limited**

1. We have reviewed the accompanying statement of unaudited standalone financial results of JSW Steel Limited (the "Company") for the quarter ended December 31, 2019 and year to date from April 1, 2019 to December 31, 2019 (the "Statement") attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").
2. This Statement, which is the responsibility of the Company's Management and approved by the Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.



JSW Steel Limited

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5. As described in note 1 of the Statement, effect of the merger of Dolvi Minerals and Metals Private Limited (DMMPL), Dolvi Coke Projects Limited (DCPL), JSW Steel Processing Centre Limited (SPCL) and JSW Steel (Salav) Limited (Salav) with the Company has been accounted retrospectively for all periods presented being a common control transaction. Financial information of DMMPL, DCPL and Salav included in the accompanying Statement for the quarter ended December 31, 2018, nine months ended December 31, 2018 and the year ended March 31, 2019 is reviewed/ audited by the respective companies' predecessor auditors who have expressed an unmodified conclusion/ opinion on those financial information/ statements.

For S R B C &amp; CO LLP

Chartered Accountants

ICAI Firm registration number: 324982E/E300003



per Vikram Mehta

Partner

Membership No.: 105938

UDIN: 20105938AAAAAM8362

Place: Mumbai

Date: January 24, 2020



Registered Office : JSW Centre, Bandra Kurla Complex, Bandra (East), Mumbai- 400051  
CIN: L27102MH1994PLC152925

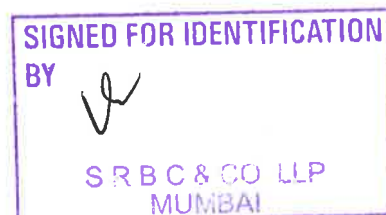
Statement of Unaudited Standalone Financial Results for the quarter and nine months ended 31 December 2019

(Rs. in Crores)

| Sr. No. | Particulars   | Quarter Ended |                |               | Nine months Ended |               | Year Ended    |
|---------|---|---------------|----------------|---------------|-------------------|---------------|---------------|
|         |   | 31.12.2019    | 30.09.2019     | 31.12.2018    | 31.12.2019        | 31.12.2018    | 31.03.2019    |
|         |   | Unaudited     | Unaudited      | Unaudited*    | Unaudited         | Unaudited*    | Audited*      |
| I       | Revenue from operations   |               |                |               |                   |               |               |
|         | a) Gross Sales  | 15,199        | 14,752         | 18,086        | 47,295            | 55,792        | 75,210        |
|         | b) Other operating Income   | 318           | 302            | 453           | 974               | 1,535         | 1,977         |
|         | c) Fees for assignment of procurement contract (refer Note 2)   | 250           | -              | -             | 250               | -             | -             |
|         | d) Government grant Income -VAT/ GST Incentive relating to earlier years (refer Note 4)   | -             | 466            | -             | 466               | -             | -             |
|         | <b>Total Revenue from operations</b>  | <b>15,767</b> | <b>15,520</b>  | <b>18,539</b> | <b>48,985</b>     | <b>57,327</b> | <b>77,187</b> |
| II      | Other Income  | 135           | 188            | 62            | 482               | 323           | 405           |
| III     | <b>Total Income (I + II)</b>  | <b>15,902</b> | <b>15,708</b>  | <b>18,601</b> | <b>49,467</b>     | <b>57,650</b> | <b>77,592</b> |
| IV      | Expenses  |               |                |               |                   |               |               |
|         | a) Cost of materials consumed   | 7,626         | 8,347          | 10,235        | 25,715            | 30,030        | 39,179        |
|         | b) Purchases of stock-in-trade  | 91            | 10             | 259           | 350               | 404           | 499           |
|         | c) Changes in inventories of finished goods, work-in-progress and stock-in-trade  | 943           | (6)            | (1,370)       | 126               | (1,643)       | (180)         |
|         | d) Employee benefits expense  | 374           | 330            | 370           | 1,102             | 1,078         | 1,435         |
|         | e) Finance costs  | 988           | 1,075          | 982           | 3,068             | 2,789         | 3,789         |
|         | f) Depreciation and amortisation expense  | 893           | 874            | 864           | 2,593             | 2,537         | 3,421         |
|         | g) Power and fuel   | 1,307         | 1,354          | 1,744         | 4,196             | 4,967         | 6,437         |
|         | h) Other Expenses   | 2,759         | 2,689          | 2,804         | 8,200             | 8,371         | 11,305        |
|         | <b>Total Expenses (IV)</b>  | <b>14,981</b> | <b>14,673</b>  | <b>15,888</b> | <b>45,350</b>     | <b>48,533</b> | <b>65,885</b> |
| V       | <b>Profit before Tax (III - IV)</b>   | <b>921</b>    | <b>1,035</b>   | <b>2,713</b>  | <b>4,117</b>      | <b>9,117</b>  | <b>11,707</b> |
| VI      | Tax Expense   |               |                |               |                   |               |               |
|         | a) Current tax  | 16            | 70             | 580           | 543               | 1,937         | 2,356         |
|         | b) Deferred tax (refer Note 5)  | 214           | (1,952)        | 211           | (1,474)           | 786           | 1,230         |
|         | <b>Total Tax Expense</b>  | <b>230</b>    | <b>(1,882)</b> | <b>791</b>    | <b>(931)</b>      | <b>2,723</b>  | <b>3,586</b>  |
| VII     | <b>Net Profit after Tax for the period / year (V-VI)</b>  | <b>691</b>    | <b>2,917</b>   | <b>1,922</b>  | <b>5,048</b>      | <b>6,394</b>  | <b>8,121</b>  |
| VIII    | Other Comprehensive Income (OCI)  |               |                |               |                   |               |               |
|         | A. i) Items that will not be reclassified to profit or loss   | 33            | (17)           | 52            | (37)              | (44)          | (11)          |
|         | ii) Income tax relating to items that will not be reclassified to profit or loss  | 1             | (0)            | 4             | 3                 | 5             | 5             |
|         | B. i) Items that will be reclassified to profit or loss   | 17            | (159)          | 471           | (133)             | (39)          | (19)          |
|         | ii) Income tax relating to items that will be reclassified to profit or loss  | (6)           | 55             | (164)         | 46                | 14            | 7             |
|         | <b>Total Other Comprehensive Income/(Loss)</b>  | <b>45</b>     | <b>(121)</b>   | <b>363</b>    | <b>(121)</b>      | <b>(64)</b>   | <b>(18)</b>   |
| IX      | <b>Total Comprehensive Income for the period/year (Comprising Profit and Other Comprehensive Income for the period/year) (VII+VIII)</b> | <b>736</b>    | <b>2,796</b>   | <b>2,285</b>  | <b>4,927</b>      | <b>6,330</b>  | <b>8,103</b>  |
| X       | Paid up Equity Share Capital<br>(face value of Re.1 per share)  | 240           | 240            | 240           | 240               | 240           | 240           |
| XI      | Other Equity excluding Revaluation Reserves   |               |                |               |                   |               | 34,592        |
| XII     | Earnings per equity share (not annualised)  |               |                |               |                   |               |               |
|         | Basic (Rs.)   | 2.88          | 12.14          | 8.00          | 21.01             | 26.59         | 33.77         |
|         | Diluted (Rs.)   | 2.86          | 12.07          | 7.95          | 20.88             | 26.45         | 33.60         |

\*Restated pursuant to merger (refer Note 1)

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## Notes

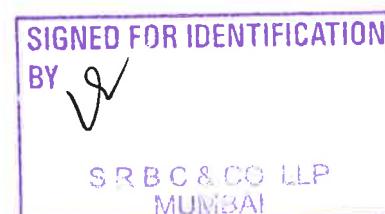
- During the quarter ended 30 September 2019, the Mumbai Bench of the National Company Law Tribunal (NCLT), through its order dated 6 June 2019 and the Ahmedabad Bench of the NCLT, through its order dated 14 August 2019, had approved the scheme of Amalgamation of its wholly owned subsidiaries, Dolvi Minerals and Metals Private Limited, Dolvi Coke Projects Limited, JSW Steel Processing Centre Limited, and JSW Steel (Salav) Limited with the Company. Accordingly, the Company had accounted for the merger under the pooling of interest method retrospectively for all periods presented as prescribed in IND AS 103 – Business Combinations of entities under common control. The previous period / year numbers have been accordingly restated. The Impact of the merger on these results is as under:

(Rs in crores)

| Particulars             | Quarter Ended |          | Nine months Ended |          | Year Ended |          |
|-------------------------|---------------|----------|-------------------|----------|------------|----------|
|                         | 31.12.2018    |          | 31.12.2018        |          | 31.03.2019 |          |
|                         | Reported      | Restated | Reported          | Restated | Reported   | Restated |
| Revenue from operations | 18,393        | 18,539   | 57,026            | 57,327   | 76,727     | 77,187   |
| Profit before tax       | 2,693         | 2,713    | 9,214             | 9,117    | 11,817     | 11,707   |
| Profit after tax        | 1,892         | 1,922    | 6,514             | 6,394    | 8,259      | 8,121    |

- During the quarter, the Company received an amount of Rs. 250 crores as consideration from a vendor for assignment of its long term supply contract in favor of a third party with same terms and conditions over the remaining term of the contract and have accordingly recognised one-time income in relation to the same.
- Pursuant to the Corporate insolvency resolution process under the Insolvency Bankruptcy Code, the resolution plan submitted by the Company for Vardhman Industries Limited (VIL) was approved, by the Hon'ble National Company Law Tribunal (NCLT), New Delhi, by its order dated 19 December 2018 and as clarified by its order dated 16 April 2019 and by the Hon'ble National Company Law Appellate Tribunal (NCLAT) by its order dated 4 December 2019 and as clarified by its order dated 11 December 2019.  
The Company completed the acquisition of VIL on 31 December 2019 by infusing Rs. 63.50 crores in VIL and has been issued equity shares and compulsorily convertible debentures (CCDs) by VIL in lieu thereof. Accordingly, VIL has become a wholly owned subsidiary of the Company.  
VIL is mainly engaged in the manufacturing and marketing of Colour Coated Coils & Sheets and has a production capacity of 3,000 tonnes per month with manufacturing facility located at Rajpura, Patiala (Punjab).
- The Company units at Dolvi in Maharashtra and Vijayanagar in Karnataka are eligible for incentives under the respective State Industrial Policy and have been availing incentives in the form of VAT deferral / CST refunds historically. The Company currently recognises income for such government grants based on the State Goods & Service Tax rates instead of VAT rates, in accordance with the relevant notifications issued by the State of Maharashtra and the State of Karnataka post implementation of Goods & Services Tax (GST). During October 2019, the Company has received an in-principle approval for eligibility from the Government of Maharashtra in response to the application filed by the Company for incentive under PSI Scheme 2007 on its investment for expansion from 3.3 MTPA to 5 MTPA at Dolvi unit for the period beginning May 2016 onwards.  
Accordingly, the Company had recognized grant income in the previous quarter including Rs. 466 crores in relation to earlier years. The said amount relating to earlier years have been disclosed separately as "Government grant Income –VAT/ GST Incentive relating to earlier years" in the above results.

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5. Pursuant to the Taxation Law (Amendment) Ordinance, 2019 ('Ordinance') issued by Ministry of Law and Justice (Legislative Department) on 20 September 2019 which is effective 1 April 2019, domestic companies have the option to pay corporate income tax rate at 22% plus applicable surcharge and cess ('New tax rate') subject to certain conditions.

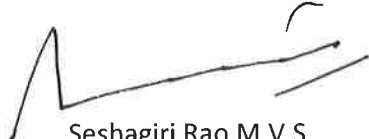
In the quarter ended 30 September 2019, Company had made an assessment of the impact of the Ordinance and decided to continue with the existing tax structure until utilisation of accumulated minimum alternative tax (MAT) credit. However, in accordance with the accounting standards, the Company had also evaluated the outstanding deferred tax liability, and written back an amount to the extent of Rs. 2,150 crores to the Statement of Profit and Loss. This is arising from the re-measurement of deferred tax liability that is expected to reverse in future when the Company would migrate to the new tax regime.

6. The Company submitted the Resolution Plan in respect of Bhushan Power and Steel Limited (BPSL), a company currently undergoing insolvency resolution process under the provisions of the Insolvency Bankruptcy Code. The BPSL Committee of Creditors approved the BPSL Resolution Plan and the BPSL Resolution Professional issued the Letter of Intent to the Company on 11 February 2019, which was duly accepted by the Company.

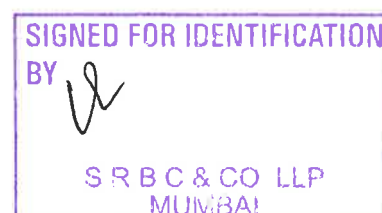
The National Company Law Tribunal (NCLT) has, by its order dated 5 September 2019, approved the Resolution plan for BPSL, however with certain modifications besides not granting certain reliefs sought by the Company. The Company has filed an appeal before the National Company Law Appellate Tribunal (NCLAT) against the Order and the hearings in the matter at the NCLAT is currently under process and the next hearing is scheduled on 31 January 2020.

7. The Company is in the business of manufacturing steel products and hence has only one reportable operating segment as per Ind AS 108 - Operating Segments.
8. Previous period/year figures have been regrouped /reclassified wherever necessary.
9. The above results have been reviewed by the Audit committee and approved by the Board of Directors at their meetings held on 23 January 2020 and 24 January 2020 respectively. The Statutory Auditors have carried out a Limited Review of the results for the quarter and nine months ended 31 December 2019.

For JSW Steel Limited



Seshagiri Rao M.V.S  
Jt. Managing Director & Group CFO  
24 January 2020





**Independent Auditor's Review Report on the Quarterly and Year to Date Unaudited Consolidated Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended**

**Review Report to  
The Board of Directors  
JSW Steel Limited**

1. We have reviewed the accompanying Statement of Unaudited Consolidated Financial Results of JSW Steel Limited (the "Holding Company") and its subsidiaries (the Holding Company and its subsidiaries together referred to as "the Group") and joint ventures for the quarter ended December 31, 2019 and year to date from April 1, 2019 to December 31, 2019 (the "Statement") attached herewith, being submitted by the Holding Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").
2. This Statement, which is the responsibility of the Holding Company's Management and approved by the Holding Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India. Our responsibility is to express a conclusion on the Statement based on our review.
3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the Circular No. CIR/CFD/CMD1/44/2019 dated March 29, 2019 issued by the Securities and Exchange Board of India under Regulation 33(8) of the Listing Regulations, to the extent applicable.

4. The Statement includes the results of the entities mentioned in Annexure I.
5. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on the consideration of the review of other auditors referred to in paragraph 6 and 7 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with recognition and measurement principles laid down in the aforesaid Indian Accounting Standards ('Ind AS') specified under Section 133 of the Companies Act, 2013, as amended, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.



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6. The accompanying Statement includes unaudited interim financial information/ financial results and other unaudited financial information of 5 subsidiaries, whose interim financial information/ financial results reflect total revenues of Rs. 1,912 crores and Rs. 5,780 crores, total net profit after tax of Rs. 41 crores and total net loss after tax of Rs. 51 crores and total comprehensive income of Rs. 31 crores and total comprehensive loss Rs. 70 crores, for the quarter ended December 31, 2019 and for the period from April 1, 2019 to December 31, 2019, respectively, as considered in the Statement, which have been reviewed by their respective independent auditors.

The Statement also includes the Group's share of net loss after tax of Rs. 30 crores and Rs. 87 crores and total comprehensive loss of Rs. 31 crores and Rs. 90 crores, for the quarter ended December 31, 2019 and for the period from April 1, 2019 to December 31, 2019, respectively, as considered in the Statement, in respect of 4 joint ventures, whose interim financial information/financial results have been reviewed by their respective independent auditors. The independent auditor's reports on interim financial information/ financial results of these entities have been furnished to us by the Management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures in respect of these subsidiaries and joint ventures is based solely on the report of such auditors and procedures performed by us as stated in paragraph 3 above.

7. Certain of these subsidiaries and joint ventures are located outside India whose financial results and other financial information have been prepared in accordance with accounting principles generally accepted in their respective countries and which have been reviewed by other auditors under generally accepted auditing standards applicable in their respective countries. The Holding Company's management has converted the financial results of such subsidiaries and joint ventures located outside India from accounting principles generally accepted in their respective countries to accounting principles generally accepted in India. We have reviewed these conversion adjustments made by the Holding Company's management. Our conclusion in so far as it relates to the balances and affairs of such subsidiaries and joint ventures located outside India is based on the report of other auditors and the conversion adjustments prepared by the management of the Holding Company and reviewed by us.
8. The accompanying Statement of unaudited consolidated financial results include unaudited interim financial information/ financial results and other unaudited financial information in respect of 27 subsidiaries, which have not been reviewed by their auditors, whose interim financial information/ financial results reflect total revenues of Rs. 12 crores and Rs. 78 crores, total net loss after tax of Rs. 53 crores and Rs. 141 crores and total comprehensive loss of Rs. 88 crores and Rs. 220 crores, for the quarter ended December 31, 2019 and for the period from April 1, 2019 to December 31, 2019, respectively, as considered in the Statement.

The Statement also includes the Group's share of net profit after tax of Rs. 3 crores and Rs. 26 crores and total comprehensive income of Rs. 3 crores and Rs. 26 crores, for the quarter ended December 31, 2019 and for the period from April 1, 2019 to December 31, 2019, respectively, as considered in the Statement, in respect of 5 joint ventures, based on their interim financial information/ financial results which have not been reviewed by their auditors. These unaudited interim financial information/ financial results and other unaudited financial information have been approved and furnished to us by the Management and our conclusion on the Statement, in so far as it relates to the affairs of these subsidiaries and joint ventures, is based solely on such unaudited interim financial results and other unaudited financial information.



JSW Steel Limited

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According to the information and explanations given to us by the Management, these interim financial information/financial results are not material to the Group.

Our conclusion on the Statement in respect of matters stated in para 6, 7 and 8 above is not modified with respect to our reliance on the work done and the reports of the other auditors and the financial results/financial information certified by the Management.

For S R B C &amp; CO LLP

Chartered Accountants

ICAI Firm registration number: 324982E/E300003



per Vikram Mehta

Partner

Membership No.: 105938

UDIN: 20105938AAAAAN7968

Place: Mumbai

Date: January 24, 2020



JSW Steel Limited

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**Annexure I - List of entities included in Limited Review Report****Subsidiaries:**

1. JSW Steel (Netherlands) B.V.
2. Periana Holdings, LLC
3. JSW Steel (USA), Inc
4. Planck Holdings, LLC
5. Prime Coal, LLC
6. Purest Energy, LLC
7. Caretta Minerals, LLC
8. Lower Hutchinson Minerals, LLC
9. Periana Handling, LLC
10. Rolling S Augering, LLC
11. Hutchinson Minerals, LLC
12. Keenan Minerals, LLC
13. Meadow Creek Minerals, LLC
14. Peace Leasing, LLC
15. R.C. Minerals, LLC
16. Santa Fe Mining
17. Santa Fe Puerto S.A.
18. JSW Panama Holdings Corporation
19. JSW ADMS Carvao Limitada
20. Inversiones Eurosh Limitada
21. JSW Natural Resources Limited
22. JSW Natural Resources Mozambique Limitada
23. Acero Junction Holdings, Inc
24. JSW Steel (USA) Ohio, Inc.
25. JSW Steel Italy S.r.L
26. JSW Steel Italy Piombino S.p.A (formerly known as Acciaierie e Ferriere di Piombino S.p.A.)
27. GSI Lucchini S.p.A.
28. Piombino Logistics S.p.A. - A JSW Enterprise (formerly known as Piombino Logistics S.p.A.)
29. Nippon Ispat Singapore (PTE) Limited
30. Arima Holdings Limited
31. Erebus Limited
32. Lakeland Securities Limited
33. JSW Steel (UK) Limited
34. Amba River Coke Limited
35. JSW Steel Coated Products Limited
36. JSW Jharkhand Steel Limited
37. JSW Bengal Steel Limited
38. JSW Energy (Bengal) Limited
39. JSW Natural Resources Bengal Limited
40. JSW Natural Resources India Limited
41. Peddar Realty Private Limited
42. JSW Realty & Infrastructure Private Limited
43. JSW Industrial Gases Private Limited
44. JSW Utkal Steel Limited
45. Hasaud Steel Limited
46. JSW Retail Limited
47. Makler Private Limited (w.e.f June 06, 2019)



JSW Steel Limited

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- 48. Piombino Steel Limited (w.e.f June 06, 2019)
- 49. JSW Vijayanagar Metallica Limited (w.e.f December 24, 2019)
- 50. Vardhaman Industries Limited (w.e.f December 31, 2019)

**Joint ventures:**

- 1. Geo Steel LLC
- 2. Vijayanagar Minerals Private Limited
- 3. Rohne Coal Company Private Limited
- 4. Gourangdih Coal Limited
- 5. JSW MI Steel Service Center Limited
- 6. JSW Vallabh Tin Plate Private Limited
- 7. JSW Severfield Structures Limited
- 8. JSW Structural Metal Decking Limited
- 9. Creixent Special Steels Limited (Consolidated)



## Statement of Unaudited Consolidated Financial Results for the quarter and nine months ended 31 December 2019

(Rs. in Crores)

| Sr. No.     | Particulars   | Quarter ended |                |               | Nine months ended |               | Year ended    |
|-------------|---|---------------|----------------|---------------|-------------------|---------------|---------------|
|             |   | 31.12.2019    | 30.09.2019     | 31.12.2018    | 31.12.2019        | 31.12.2018    | 31.03.2019    |
|             |   | Unaudited     | Unaudited      | Unaudited     | Unaudited         | Unaudited     | Audited       |
| <b>I</b>    | <b>Revenue from operations</b>  |               |                |               |                   |               |               |
|             | a) Gross sales  | 17,416        | 16,737         | 19,821        | 53,560            | 60,662        | 82,499        |
|             | b) Other operating income   | 389           | 369            | 497           | 1,163             | 1,727         | 2,258         |
|             | c) Fees for assignment of procurement contract (refer note 1)   | 250           | -              | -             | 250               | -             | -             |
|             | d) Government grant Income -VAT/ GST Incentive relating to earlier years (refer note 3)   | -             | 466            | -             | 466               | -             | -             |
|             | <b>Total Revenue from operations</b>  | <b>18,055</b> | <b>17,572</b>  | <b>20,318</b> | <b>55,439</b>     | <b>62,389</b> | <b>84,757</b> |
| <b>II</b>   | <b>Other Income</b>   | <b>127</b>    | <b>156</b>     | <b>37</b>     | <b>424</b>        | <b>151</b>    | <b>204</b>    |
| <b>III</b>  | <b>Total Income (I+II)</b>  | <b>18,182</b> | <b>17,728</b>  | <b>20,355</b> | <b>55,863</b>     | <b>62,540</b> | <b>84,961</b> |
| <b>IV</b>   | <b>Expenses</b>   |               |                |               |                   |               |               |
|             | a) Cost of materials consumed   | 9,177         | 9,488          | 11,548        | 30,055            | 33,170        | 43,476        |
|             | b) Purchases of stock-in-trade  | 16            | 5              | 193           | 46                | 244           | 320           |
|             | c) Changes in inventories of finished goods, work-in-progress and stock-in-trade  | 860           | (83)           | (1,647)       | (276)             | (2,284)       | (590)         |
|             | d) Employee benefits expense  | 709           | 653            | 667           | 2,121             | 1,788         | 2,489         |
|             | e) Finance costs  | 1,060         | 1,127          | 1,021         | 3,229             | 2,871         | 3,917         |
|             | f) Depreciation and amortisation expense  | 1,055         | 1,057          | 1,078         | 3,138             | 2,957         | 4,041         |
|             | g) Power and fuel   | 1,493         | 1,549          | 1,905         | 4,744             | 5,409         | 7,053         |
|             | h) Other expenses   | 3,349         | 3,229          | 3,151         | 9,851             | 9,550         | 13,057        |
|             | <b>Total expenses (IV)</b>  | <b>17,719</b> | <b>17,025</b>  | <b>17,916</b> | <b>52,908</b>     | <b>53,705</b> | <b>73,763</b> |
| <b>V</b>    | <b>Profit before share of profit/(loss) of joint ventures (net) (III-IV)</b>  | <b>463</b>    | <b>703</b>     | <b>2,439</b>  | <b>2,955</b>      | <b>8,835</b>  | <b>11,198</b> |
| <b>VI</b>   | <b>Share of profit/(loss) of joint ventures (net)</b>   | <b>(27)</b>   | <b>(15)</b>    | <b>(16)</b>   | <b>(61)</b>       | <b>3</b>      | <b>(30)</b>   |
| <b>VII</b>  | <b>Profit before tax (V-VI)</b>   | <b>436</b>    | <b>688</b>     | <b>2,423</b>  | <b>2,894</b>      | <b>8,838</b>  | <b>11,168</b> |
| <b>VIII</b> | <b>Tax expense</b>  |               |                |               |                   |               |               |
|             | a) Current tax  | 47            | 128            | 604           | 658               | 2,033         | 2,473         |
|             | b) Deferred tax (refer note 4)  | 202           | (1,976)        | 216           | (1,495)           | 776           | 1,171         |
|             | <b>Total tax expenses</b>   | <b>249</b>    | <b>(1,848)</b> | <b>820</b>    | <b>(837)</b>      | <b>2,809</b>  | <b>3,644</b>  |
| <b>IX</b>   | <b>Net Profit for the period / year (VII-VIII)</b>  | <b>187</b>    | <b>2,536</b>   | <b>1,603</b>  | <b>3,731</b>      | <b>6,029</b>  | <b>7,524</b>  |
| <b>X</b>    | <b>Other comprehensive income (OCI)</b>   |               |                |               |                   |               |               |
|             | (A) (i) Items that will not be reclassified to profit or loss   | 41            | (23)           | 65            | (43)              | (57)          | (21)          |
|             | (ii) Income tax relating to items that will not be reclassified to profit or loss   | 1             | 1              | 4             | 3                 | 5             | 7             |
|             | (B) (i) Items that will be reclassified to profit or loss   | (1)           | (275)          | 596           | (286)             | (76)          | (24)          |
|             | (ii) Income tax relating to items that will be reclassified to profit or loss   | (5)           | 67             | (201)         | 65                | (3)           | (12)          |
|             | <b>Total other comprehensive income/(loss)</b>  | <b>36</b>     | <b>(230)</b>   | <b>464</b>    | <b>(261)</b>      | <b>(131)</b>  | <b>(50)</b>   |
| <b>XI</b>   | <b>Total comprehensive income for the period / year (Comprising Profit and Other comprehensive income for the period/year) (IX+X)</b> | <b>223</b>    | <b>2,306</b>   | <b>2,067</b>  | <b>3,470</b>      | <b>5,898</b>  | <b>7,474</b>  |
| <b>XII</b>  | <b>Net Profit / (loss) for the period/year attributable to:</b>   |               |                |               |                   |               |               |
|             | -Owners of the Company  | 211           | 2,560          | 1,624         | 3,799             | 6,116         | 7,639         |
|             | -Non-controlling interests  | (24)          | (24)           | (21)          | (68)              | (87)          | (115)         |
|             |   | <b>187</b>    | <b>2,536</b>   | <b>1,603</b>  | <b>3,731</b>      | <b>6,029</b>  | <b>7,524</b>  |
| <b>XIII</b> | <b>Other comprehensive Income / (loss)</b>  |               |                |               |                   |               |               |
|             | -Owners of the Company  | 39            | (217)          | 448           | (247)             | (103)         | (24)          |
|             | -Non-controlling interests  | (3)           | (13)           | 16            | (14)              | (28)          | (26)          |
|             |   | <b>36</b>     | <b>(230)</b>   | <b>464</b>    | <b>(261)</b>      | <b>(131)</b>  | <b>(50)</b>   |
| <b>XIV</b>  | <b>Total comprehensive income / (loss) for the period/year attributable to:</b>   |               |                |               |                   |               |               |
|             | -Owners of the Company  | 250           | 2,343          | 2,072         | 3,552             | 6,013         | 7,615         |
|             | -Non-controlling interests  | (27)          | (37)           | (5)           | (82)              | (115)         | (141)         |
|             |   | <b>223</b>    | <b>2,306</b>   | <b>2,067</b>  | <b>3,470</b>      | <b>5,898</b>  | <b>7,474</b>  |
| <b>XV</b>   | <b>Paid up Equity Share Capital (face value of Re. 1 per share)</b>   | <b>240</b>    | <b>240</b>     | <b>240</b>    | <b>240</b>        | <b>240</b>    | <b>240</b>    |
| <b>XVI</b>  | <b>Other Equity excluding Revaluation Reserves</b>  |               |                |               |                   |               | <b>34,494</b> |
| <b>XVII</b> | <b>Earnings per equity share (not annualised)</b>   |               |                |               |                   |               |               |
|             | Basic (Rs.)   | 0.88          | 10.66          | 6.76          | 15.81             | 25.43         | 31.77         |
|             | Diluted (Rs.)   | 0.87          | 10.59          | 6.72          | 15.72             | 25.30         | 31.60         |

SIGNED FOR IDENTIFICATION

BY 15.81 25.43 31.77

15.72 25.30 31.60

SRBC & CO LLP  
MUMBAI

## Notes

1. During the quarter, the Company received an amount of Rs. 250 crores as consideration from a vendor for assignment of its long term supply contract in favor of a third party with same terms and conditions over the remaining term of the contract and have accordingly recognised one-time income in relation to the same.
2. Pursuant to the Corporate insolvency resolution process under the Insolvency Bankruptcy Code, the resolution plan submitted by the Company for Vardhman Industries Limited (VIL) was approved, by the Hon'ble National Company Law Tribunal (NCLT), New Delhi, by its order dated 19 December 2018 and as clarified by its order dated 16 April 2019 and by the Hon'ble National Company Law Appellate Tribunal (NCLAT) by its order dated 4 December 2019 and as clarified by its order dated 11 December 2019.

The Company completed the acquisition of VIL on 31 December 2019 by infusing Rs. 63.50 crores in VIL in lieu of equity shares and compulsorily convertible debentures (CCDs) issued by VIL. Accordingly, VIL has become a wholly owned subsidiary of the Company. Consequently, the shareholding of the Group in the joint venture, JSW Vallabh Tin Plate Limited has increased from 50% to 73.55%.

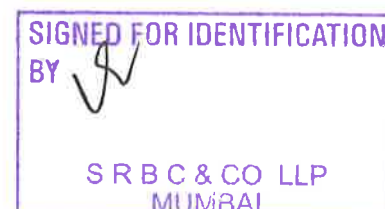
As per IND AS 103, the above consideration has been allocated on a provisional basis, pending final determination of the fair value of the acquired assets and liabilities. Based on the provisional assessment, Capital Reserve arising on this acquisition is not material.

VIL is mainly engaged in the manufacturing and marketing of Colour Coated Coils & Sheets and has a production capacity of 3,000 tonnes per month with manufacturing facility located at Rajpura, Patiala (Punjab).

3. The Company units at Dolvi in Maharashtra and Vijayanagar in Karnataka are eligible for incentives under the respective State Industrial Policy and have been availing incentives in the form of VAT deferral / CST refunds historically. The Company currently recognises income for such government grants based on the State Goods & Service Tax rates instead of VAT rates, in accordance with the relevant notifications issued by the State of Maharashtra and the State of Karnataka post implementation of Goods & Services Tax (GST). During October 2019, the Company has received an in-principle approval for eligibility from the Government of Maharashtra in response to the application filed by the Company for incentive under PSI Scheme 2007 on its investment for expansion from 3.3 MTPA to 5 MTPA at Dolvi unit for the period beginning May 2016 onwards.

Accordingly, the Company had recognized grant income in the previous quarter including Rs. 466 crores in relation to earlier years. The said amount relating to earlier years have been disclosed separately as "Government grant Income –VAT/ GST Incentive relating to earlier years" in the above results.

4. Pursuant to the Taxation Law (Amendment) Ordinance, 2019 ('Ordinance') issued by Ministry of Law and Justice (Legislative Department) on 20 September 2019 which is effective 1 April 2019, domestic companies have the option to pay corporate income tax rate at 22% plus applicable surcharge and cess ('New tax rate') subject to certain conditions.



In the quarter ended 30 September 2019, the Group has made an assessment of the impact of the Ordinance and certain components of the Group have decided to continue with the existing tax structure until utilisation of accumulated minimum alternative tax (MAT) credit. However, in accordance with the accounting standards, the Group has also evaluated the outstanding deferred tax liability, and written back an amount of Rs. 2,207 crores to the Consolidated Statement of Profit and Loss. This is arising from the re-measurement of deferred tax liability that is expected to reverse in future when the Group would migrate to the new tax regime.

Further, certain components of the Group have opted for the new tax rate from financial year 2019-20 which has resulted into a reversal of deferred tax liabilities amounting to Rs. 109 crores during the quarter ended 30 September 2019.

5. The Company submitted the Resolution Plan in respect of Bhushan Power and Steel Limited (BPSL), a company currently undergoing insolvency resolution process under the provisions of the Insolvency Bankruptcy Code. The BPSL Committee of Creditors approved the BPSL Resolution Plan and the BPSL Resolution Professional issued the Letter of Intent to the Company on 11 February 2019, which was duly accepted by the Company.

The National Company Law Tribunal (NCLT) has, by its order dated 5 September 2019, approved the Resolution plan for BPSL, however with certain modifications besides not granting certain reliefs sought by the Company. The Company has filed an appeal before the National Company Law Appellate Tribunal (NCLAT) against the Order and the hearings in the matter at the NCLAT is currently under process and the next hearing is scheduled on 31 January 2020.

6. The Group is majorly in the business of manufacturing steel products and hence has only one reportable operating segment as per IND AS 108 - Operating Segments.
7. Previous period/year figures have been re-grouped /re-classified wherever necessary.
8. The above results have been reviewed by the Audit committee and approved by the Board of Directors at their meetings held on 23 January 2020 and 24 January 2020 respectively. The Statutory Auditors have carried out a Limited Review of the results for the quarter and nine months ended 31 December 2019.

For JSW Steel Limited



Seshagiri Rao M.V.S  
Jt. Managing Director & Group CFO  
24 January 2020







A Vision to Execute Better.

Everyday.

**JSW Steel Limited**  
Q3 FY 2019-20 Results Presentation  
Jan 24, 2020



# Key highlights – Q3 FY20



## Consolidated performance

- ✓ Revenue from operations : ₹ 18,055 crore
- ✓ Operating EBITDA : ₹ 2,451 crore
- ✓ Net Profit : ₹ 187 crore
- ✓ Net Debt to Equity : 1.35x and Net Debt to EBITDA : 3.71x
- ✓ Diluted Earnings Per Share : ₹ 0.87 per share

## Operational performance

- ✓ Production from captive Iron ore mines at 1.22mt in 3Q and 3.26mt in 9M FY20

## Other highlights

- ✓ Consummated acquisition of Vardhman Industries Limited (VIL)
- ✓ 5th Captive mine in the state of Karnataka (Rama Mine) commenced operations in January 2020, 6th Mine (Ubbalagundi Mine) expected to commence shortly



# Agenda

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Business  
Environment

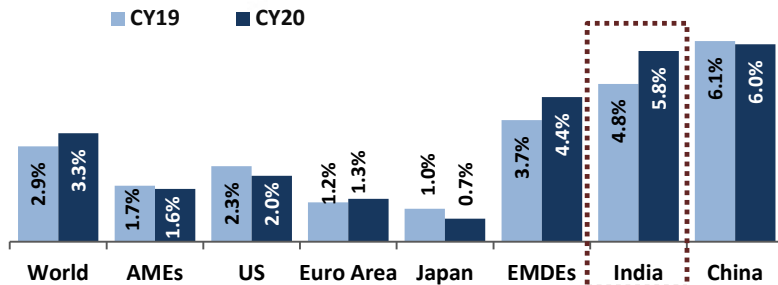
Operational  
Performance

Financial  
Performance

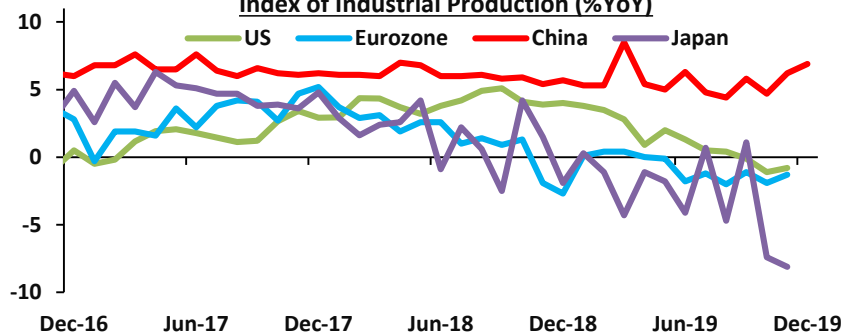
Projects Update

# Global economy

**GDP growth forecast (%YoY)**



**Index of Industrial Production (%YoY)**

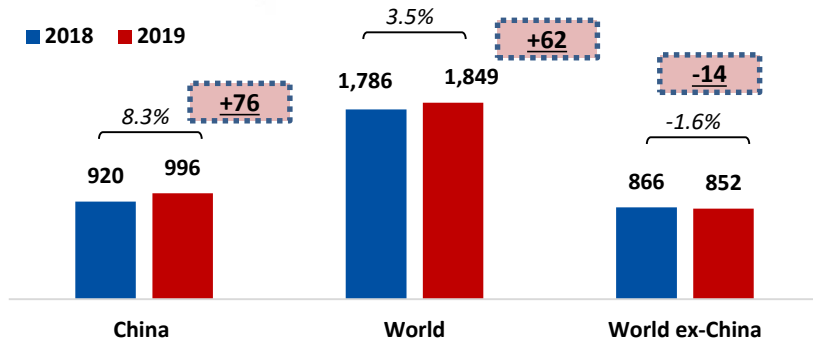


- IMF expects global GDP growth for CY 2020 at 3.3%, up from 2.9% of 2019
- US continues to witness strong consumer spending and buoyant housing market. Fading away of trade tensions likely to improve business sentiment and support moderate expansion in manufacturing
- Easing of trade conflicts, political stability and policy stance to anchor Euro area's growth trajectory
- Japan growth outlook improves on the back of fresh round of fiscal measures
- Stable growth outlook in China as policy makers respond with appropriate fiscal and monetary measures
- Synchronised monetary easing and fiscal measures to aid global growth, heightened geopolitical tension poses risk

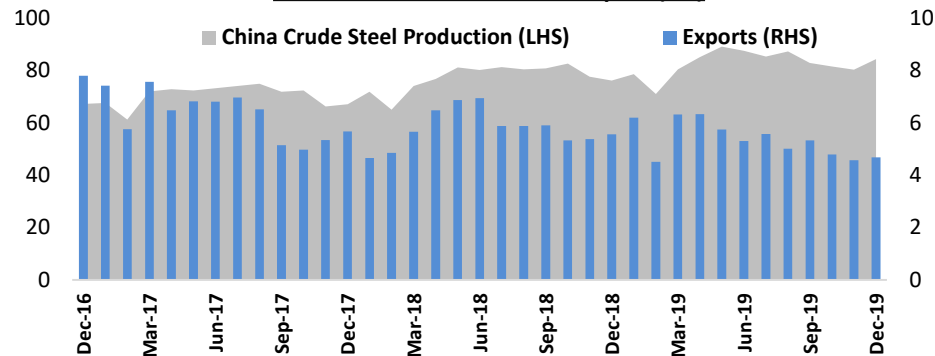
**Global economy expected to stabilize as trade frictions ease**

# Global steel

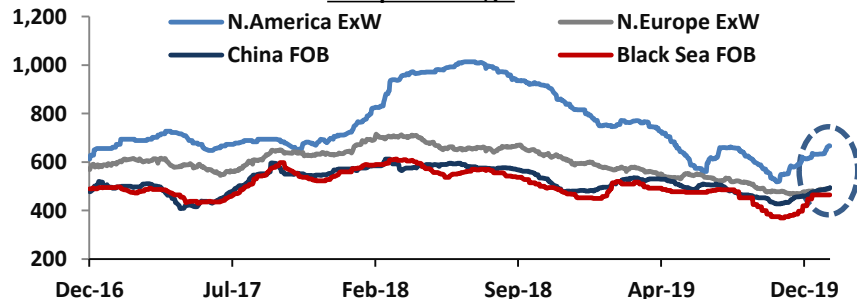
**Global Crude Steel production (mnt)**



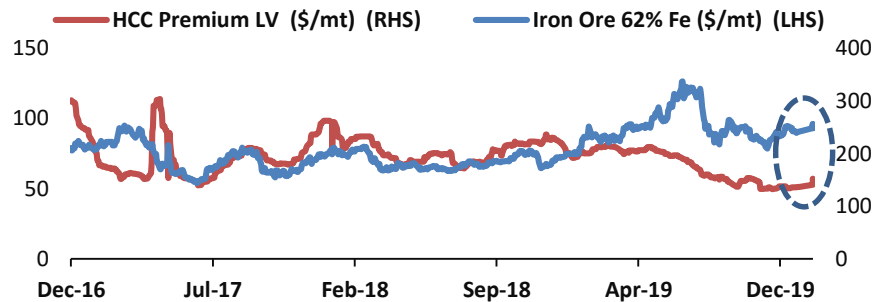
**China Steel Production and Export (mt)**



**HRC prices US\$/t**



**Raw Material Price Trend**

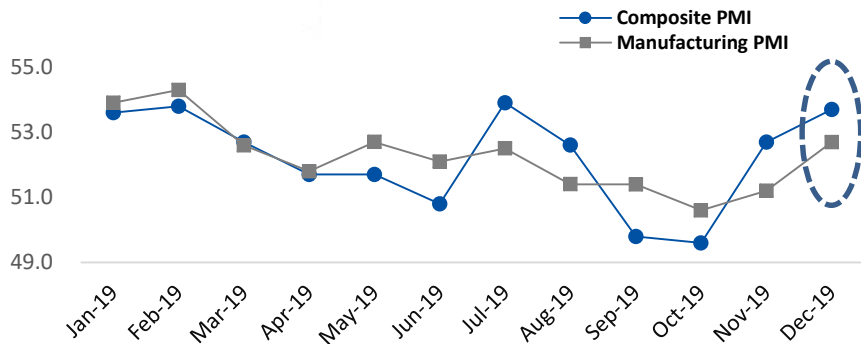


**Restocking and modest uptick in demand to support steel spreads**



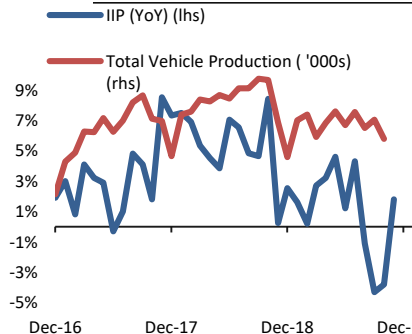
# Indian economy

## PMI

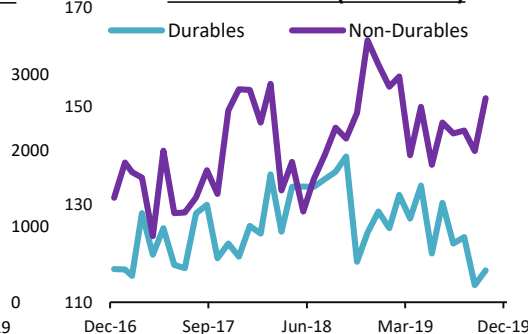


- IIP and Manufacturing PMI prints have improved from recent lows, signaling an improvement in business confidence
- Consumer sentiment remains uncertain with weaker growth in automotive and consumer durable volumes
- GFCF growth till 2QFY20 is weak driven mainly by lower Government capex.
- Recently announced INR 102 trillion spend plan on National Infrastructure Pipeline (NIP) over the next 5 years is likely to support recovery in GFCF cycle. 80% of this planned spend is attributed towards roads, urban housing, railways and power
- Monetary policy stance is supportive for economic expansion
- Volatile crude oil prices, elevated inflation and lack of improvement in credit availability pose risks to growth outlook

## Total Vehicle Production vs. IIP



## IIP - Use Based (Consumer)

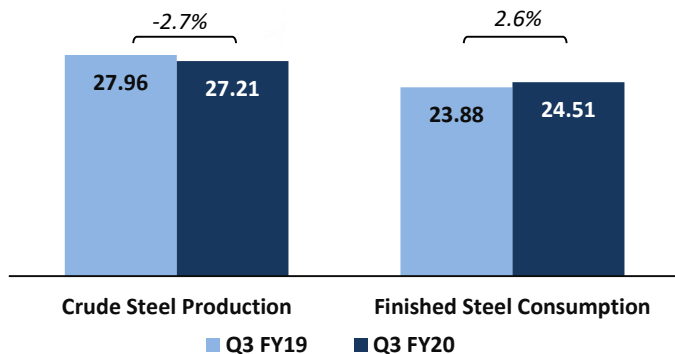


**Supportive fiscal and monetary policies to revive business and consumer sentiment**

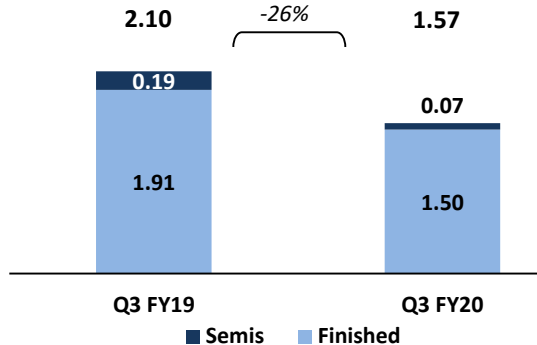
Source: CSO India, SIAM, Bloomberg

# Indian steel – Q3 FY20

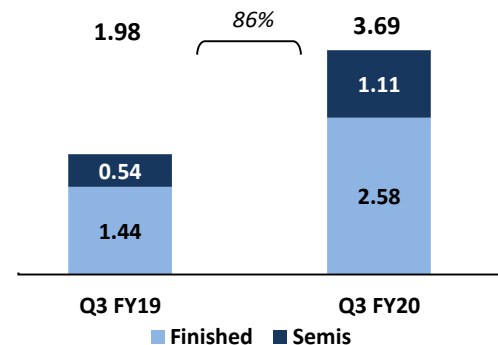
## Production and Consumption (mt)



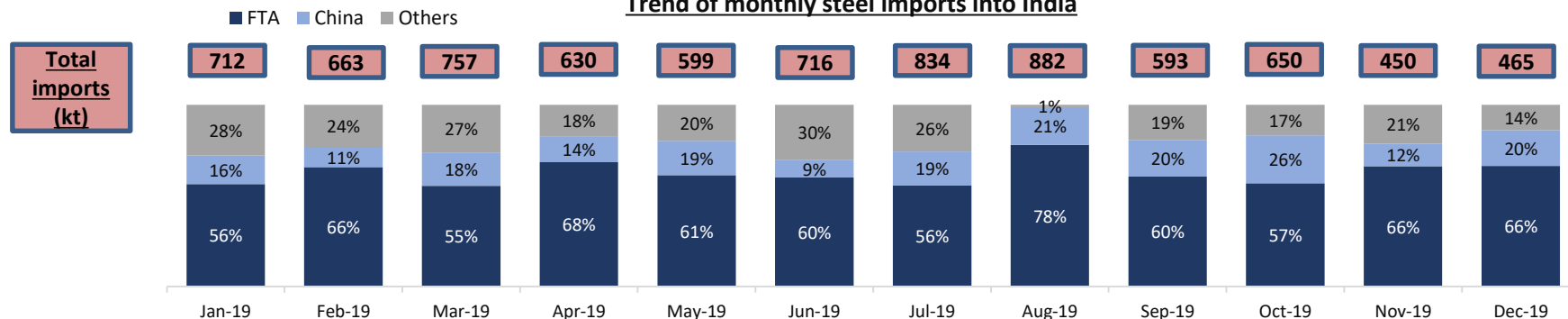
## Steel Imports (mt)



## Steel Exports (mt)



## Trend of monthly steel imports into India



**Government measures and supportive policies augur well for steel demand outlook**



# Agenda

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Business  
Environment

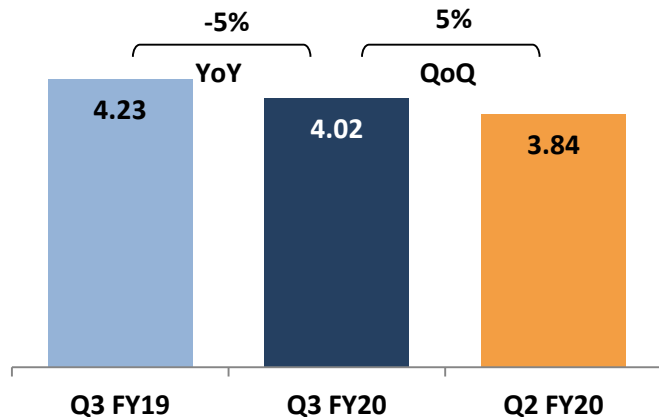
Operational  
Performance

Financial  
Performance

Projects  
Update

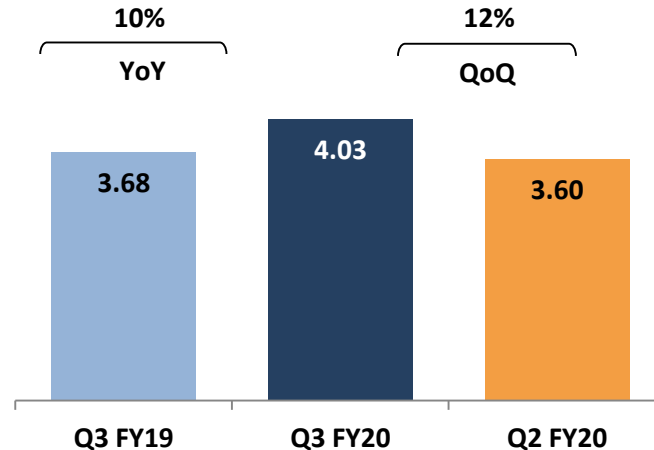
# Quarterly volumes- standalone

## Crude Steel Production



|      | Q3 FY19 | Q3 FY20 | Q2 FY20 |
|------|---------|---------|---------|
| Flat | 2.90    | 2.86    | 2.71    |
| Long | 1.04    | 0.89    | 0.82    |

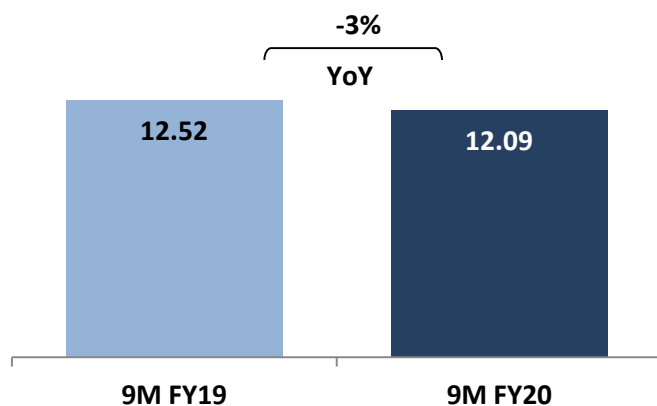
## Steel Sales



|       | Q3 FY19 | Q3 FY20 | Q2 FY20 |
|-------|---------|---------|---------|
| Flat  | 2.61    | 2.98    | 2.58    |
| Long  | 0.89    | 0.88    | 0.85    |
| Semis | 0.17    | 0.18    | 0.18    |

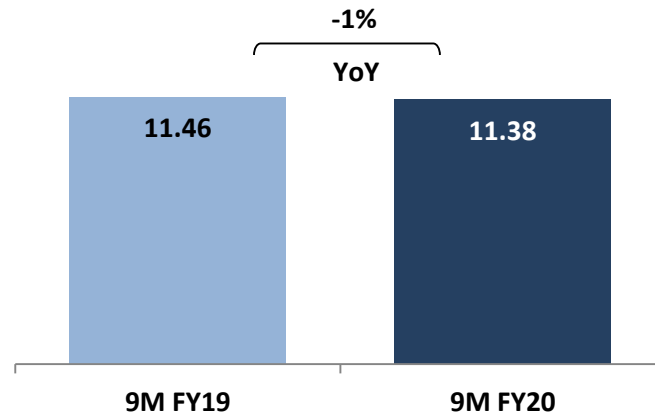
# 9M FY20 volumes- standalone

Crude Steel Production



|      | 9M FY19 | 9M FY20 |
|------|---------|---------|
| Flat | 8.73    | 8.48    |
| Long | 2.88    | 2.76    |

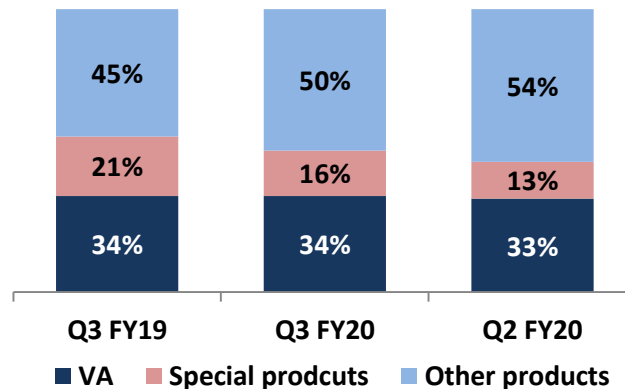
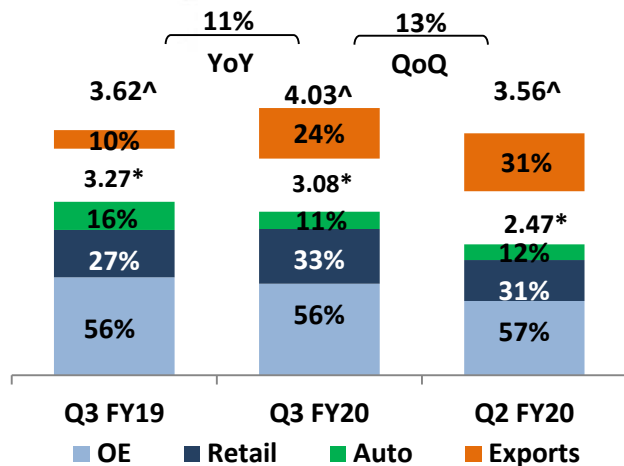
Steel Sales



|       | 9M FY19 | 9M FY20 |
|-------|---------|---------|
| Flat  | 8.21    | 8.22    |
| Long  | 2.65    | 2.66    |
| Semis | 0.60    | 0.50    |

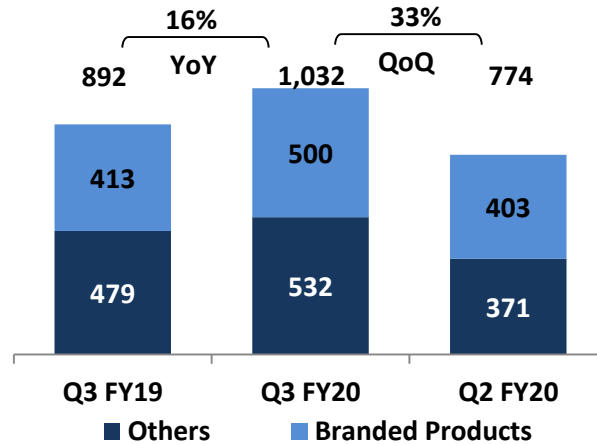


## Quarterly sales highlights – consolidated



- ✓ Sales volumes increased by 11% YoY and 13% QoQ; domestic sales volumes up 25% QoQ
- ✓ Automotive Steel Sales grew by 10% QoQ, despite an overall decline in Passenger and Commercial Vehicle by 13%
- ✓ Share of value added and special product increased to 50% from 46% in Q2

## Retail segment highlights– consolidated



All figures in charts are in kt

- ✓ Overall retail sales increased by 16% YoY and 33% QoQ, driven by strong restocking demand
- ✓ Share of Branded products increased to 49% vs 46% in Q3 FY2019
- ✓ Engaged with over 7,500 influencers and contacted 2,000 end customers

**IS10748 GR1 (HRPO)**



Seat Frames

**IS10748GR4 (HRPO)**



Cross Cowl Bar

**S550MC (CRCA)**



Seat Rail

**50C530 (ES)**



Motors



# Agenda

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Business  
Environment

Operational  
Performance

Financial  
Performance

Projects  
Update

## Financials – standalone

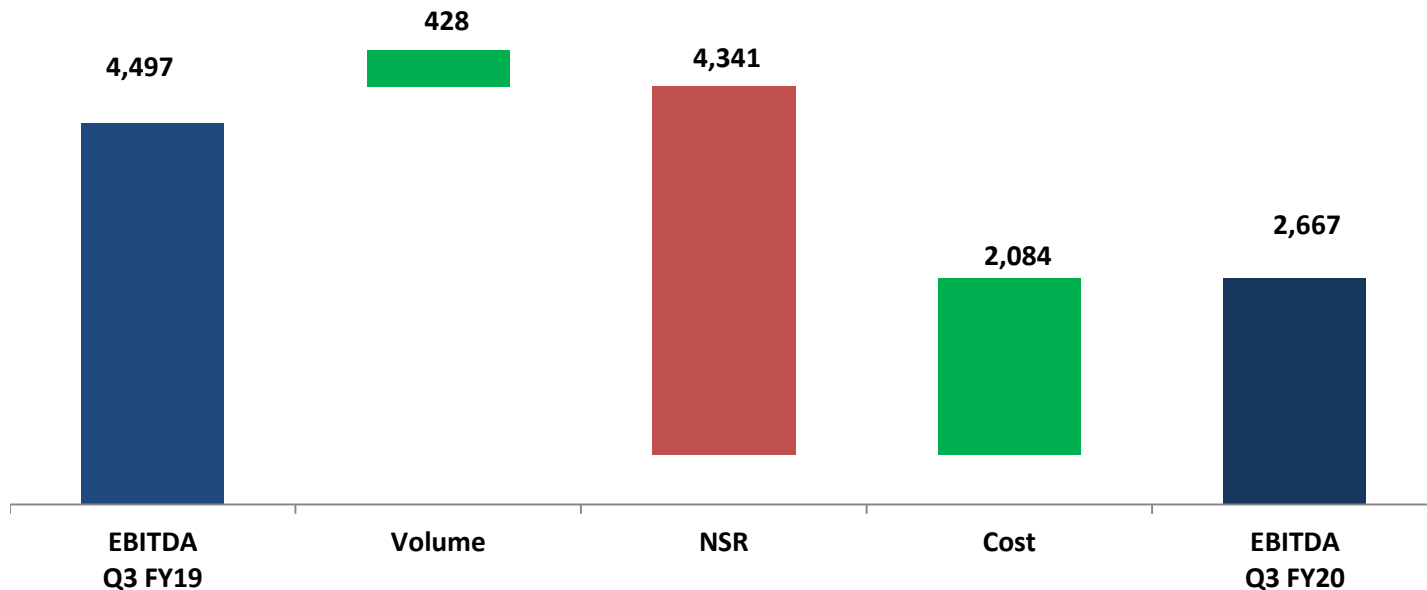
₹ crore

| Particulars             | Q3 FY20       | Q3 FY19 <sup>#</sup> | Q2 FY20 |
|-------------------------|---------------|----------------------|---------|
| Revenue from operations | <b>15,767</b> | 18,539               | 15,520  |
| Operating EBITDA        | <b>2,667</b>  | 4,497                | 2,796   |
| Other Income            | <b>135</b>    | 62                   | 188     |
| Finance Cost            | <b>988</b>    | 982                  | 1,075   |
| Depreciation            | <b>893</b>    | 864                  | 874     |
| Profit Before Tax       | <b>921</b>    | 2,713                | 1,035   |
| Tax                     | <b>230</b>    | 791                  | (1,882) |
| Profit after Tax        | <b>691</b>    | 1,922                | 2,917   |
| Diluted EPS*            | <b>2.86</b>   | 7.95                 | 12.07   |



# Operating EBITDA movement – standalone

₹ crore



# JSW Steel Coated Products



Million tonnes

| Volumes     | Q3 FY20 | Q3 FY19 | Q2 FY20 |
|-------------|---------|---------|---------|
| Production* | 0.47    | 0.42    | 0.42    |
| Sales       | 0.52    | 0.42    | 0.43    |

₹ crore

| Key P&L data            | Q3 FY20 | Q3 FY19 | Q2 FY20 |
|-------------------------|---------|---------|---------|
| Revenue from Operations | 2,982   | 2,964   | 2,788   |
| Operating EBITDA        | 134     | 97      | 153     |
| Profit after Tax        | 50      | 18      | 157     |

# US Plate & Pipe Mill

| Production (net tonnes) | Q3 FY20       | Q3 FY19 | Q2 FY20 |
|-------------------------|---------------|---------|---------|
| Plate Mill              | <b>70,479</b> | 91,183  | 58,106  |
| Utilization (%)         | <b>29%</b>    | 38%     | 25%     |
| Pipe Mill               | <b>14,669</b> | 16,367  | 15,746  |
| Utilization (%)         | <b>11%</b>    | 12%     | 11%     |

| Sales (net tonnes) | Q3 FY20       | Q3 FY19 | Q2 FY20 |
|--------------------|---------------|---------|---------|
| Plate Mill         | <b>52,749</b> | 69,634  | 53,333  |
| Pipe Mill          | <b>11,328</b> | 16,737  | 7,020   |

USD mn

| Key P&L data            | Q3 FY20        | Q3 FY19 | Q2 FY20 |
|-------------------------|----------------|---------|---------|
| Revenue from Operations | <b>63.98</b>   | 104.70  | 59.12   |
| EBITDA                  | <b>(12.58)</b> | 4.06    | (11.21) |

## Update on Key Subsidiaries / JV

|  |  |
|--|--|
| <b>JSW Steel USA Ohio</b>  | <ul style="list-style-type: none"><li>▪ Production of 74,272 net tonnes and sales volume of 58,611 net tonnes</li><li>▪ EBITDA (loss) of US\$25.2 million, including inventory write down of \$2.0million</li></ul>  |
| <b>JSW Steel Italy (Aferpi)</b>  | <ul style="list-style-type: none"><li>▪ Production of 174,523 tonnes and sales volume of 156,677 tonnes</li><li>▪ EBITDA (loss) of Euro 9.95 million</li></ul>   |
| <b>Monnet Ispat and Energy Limited</b><br>(JV of AION Capital and JSW Steel Ltd) | <ul style="list-style-type: none"><li>▪ Repair works and modifications were carried out in BF, SMS and Mills to improve reliability of operations and reduce the cost</li><li>▪ Structural modifications to benefit in production of specialty steel</li><li>▪ Production from Blast Furnace is expected to restart in Q4 FY20</li><li>▪ Pellet production of 388kt and DRI production of 217kt in Q3 FY20</li></ul> |

# Financials – consolidated

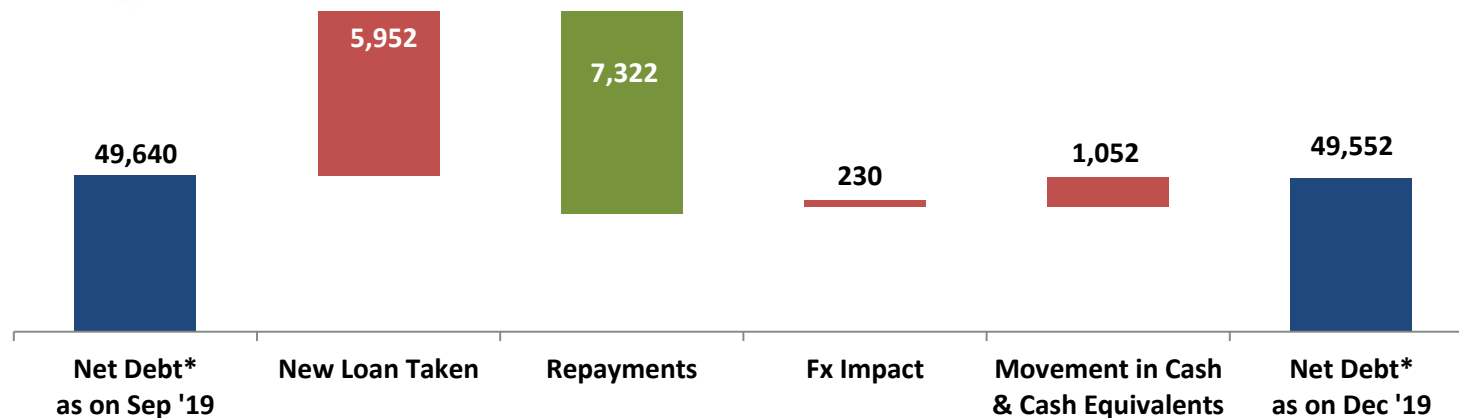
₹ crore

| Particulars             | Q3 FY20       | Q3 FY19 | Q2 FY20 |
|-------------------------|---------------|---------|---------|
| Revenue from operations | <b>18,055</b> | 20,318  | 17,572  |
| Operating EBITDA        | <b>2,451</b>  | 4,501   | 2,731   |
| Other Income            | <b>127</b>    | 37      | 156     |
| Finance Cost            | <b>1,060</b>  | 1,021   | 1,127   |
| Depreciation            | <b>1,055</b>  | 1,078   | 1,057   |
| Share of Joint Ventures | <b>(27)</b>   | (16)    | (15)    |
| Profit Before Tax       | <b>436</b>    | 2,423   | 688     |
| Tax                     | <b>249</b>    | 820     | (1,848) |
| Profit after Tax        | <b>187</b>    | 1,603   | 2,536   |
| Diluted EPS *           | <b>0.87</b>   | 6.72    | 10.59   |

\* Not Annualized

# Net debt movement – consolidated

₹ crore



| Particulars                    | 31.12.2019 | 30.09.2019 | 31.12.2018 |
|--------------------------------|------------|------------|------------|
| Net Debt (crore)               | 49,552     | 49,640     | 46,030     |
| Cash & cash equivalent (crore) | 9,270      | 10,322     | 1,513      |
| Net Debt/Equity (x)            | 1.35       | 1.36       | 1.40       |
| Net Debt/EBITDA (x)            | 3.71       | 3.23       | 2.32       |

## Q3 FY20 Results – Drivers of Performance

|                        |   |
|------------------------|---|
| Volumes                | <ul style="list-style-type: none"> <li>Production volume increased by 5% QoQ (2Q production was impacted by prolonged monsoon, planned shutdown and weak automotive demand)</li> <li>Overall sales volume increased by 13% QoQ primarily driven by a 25% QoQ increase in domestic sales</li> <li>Retail sales surged by 33% QoQ with better demand across all product segments</li> <li>Value added and special product sales accounted for 50% of total shipments (46% in 2Q)</li> </ul> |
| Realisation            | <ul style="list-style-type: none"> <li>Net sales realization declined by 7% QoQ, due to full impact of price reductions undertaken in 2Q and re-set of contractual pricing</li> </ul>   |
| Other operating income | <ul style="list-style-type: none"> <li>₹ 250 crores consideration received for assignment of a procurement contract at Vijayanagar</li> </ul>   |
| Operating Costs        | <ul style="list-style-type: none"> <li>Lower cost of key raw materials like iron ore and coal QoQ</li> <li>Gains from operating efficiencies largely offset by inventory losses</li> </ul>  |
| Finance Cost           | <ul style="list-style-type: none"> <li>Reduction in Finance Cost QoQ due to 30bps reduction in WAIR</li> </ul>  |



A decorative graphic in the top left corner consisting of several overlapping, curved shapes in blue and white, with a red line running through them.

## Agenda

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Business  
Environment

Operational  
Performance

Financial  
Performance

Projects  
Update

# Key Project updates-Dolvi

## 5 to 10mtpa expansion

- Doubling steel making capacity from 5mtpa to 10mtpa
- To enhance capacity of flat products portfolio
- Commissioning during H1 FY21

## Captive Power

- Installing 175 MW WHRB and 60 MW CPP to harness flue gases and steam from CDQ
- Commissioning by Q1 FY21

## Coke oven Phase 2

- Installing Second line of 1.5 MTPA coke oven battery along with CDQ
- Commissioning by H1 FY21



# Key Project updates- Vijayanagar

## CRM1 complex capacity expansion (0.85mtpa to 1.80 mtpa)

- Two CGL lines of 0.45mtpa each
- New 1.2mtpa Continuous Pickling line
- Commissioning in phases during H1 FY21

## Color Coating line (0.3mtpa)

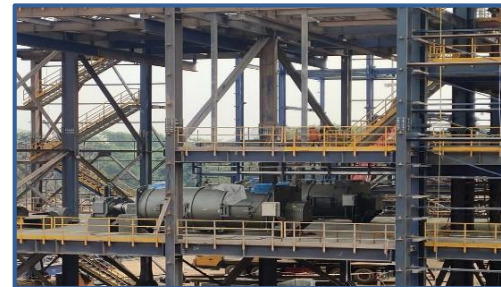
- Commissioning by March 2021

## Coke Oven plant

- 1.5 MTPA Coke Oven battery
- Part of cost savings project, commissioning in FY21

## Pellet plant

- 8 MTPA Pellet plant
- Part of cost savings project, commissioning by Q1 FY21



# Key Project updates- others

## Vasind and Tarapur: Downstream projects

- **Modernisation-cum-capacity enhancement projects**
  - increase in GI/GL capacity by 1.08 MTPA
  - increase in colour coating capacity by 0.28 MTPA
  - Commissioning in phases during H1 FY21
- **Additional Tinplate Line at Tarapur (0.25mtpa)**
  - Commissioning by March 2022
- **0.5mtpa Continuous Annealing Line at Vasind**
  - Commissioning by March 2022



## Kalmeshwar- Capacity enhancement of PPGL by 0.22 mtpa

- Commissioning by March 2021

## Rajpura, Punjab -0.25mtpa Color Coated Line

- Commissioning by March 2022



# JSW Steel Branded Portfolio



**JSW Everglow**

Advanced Roofing Technology

Beautiful Inside, Beautiful Outside

**JSW Colouren+**

Premium Al-Zn Colour Coated Sheets

Roofs that add beauty to your home

**JSW Galvos**

Premium GALVALUME  
Coil & Sheets

Cost-effective Galvalume sheets  
that stand the test of time

**JSW Galveco**

Lead Free Galvanised Sheets

100% eco-friendly galvalume sheets

**JSW Colouren**

Premium Al-Zn Colour Coated Sheets

Excellent and innovative  
mix of colour and durability

**JSW Pragati**

Colour Coated Sheets

Cost-effective coloured roofing solutions



**JSW Trusteel**

Premium Hot Rolled Sheets

**JSW Neosteel**

Pure TMT Bars

Foundation to every strong structure

**JSW Vishwas**

Premium GC Sheets

Finest quality steel roofs

**JSW Vishwas+**

Premium AL-Zn Sheets

Anti-corrosive sheets  
that stand the test of time



**JSW PEHAL**

Steel Toilet

Quality sanitation is everyone's right





## Forward looking and cautionary statement

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*Certain statements in this report concerning our future growth prospects are forward looking statements, which involve a number of risks, and uncertainties that could cause actual results to differ materially from those in such forward looking statements. The risk and uncertainties relating to these statements include, but are not limited to risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, intense competition within Steel industry including those factors which may affect our cost advantage, wage increases in India, our ability to attract and retain highly skilled professionals, time and cost overruns on fixed-price, fixed-time frame contracts, our ability to commission mines within contemplated time and costs, our ability to raise the finance within time and cost client concentration, restrictions on immigration, our ability to manage our internal operations, reduced demand for steel, our ability to successfully complete and integrate potential acquisitions, liability for damages on our service contracts, the success of the companies in which the Company has made strategic investments, withdrawal of fiscal/governmental incentives, impact of regulatory measures, political instability, legal restrictions on raising capital or acquiring companies outside India, unauthorized use of our intellectual property and general economic conditions affecting our industry. The company does not undertake to update any forward looking statements that may be made from time to time by or on behalf of the company.*



**Thank you**

**JSW Steel declares 3Q FY 2019-20 Results**

**Mumbai, India:** JSW Steel Limited ("JSW Steel" or the "Company") today reported its results for the Third Quarter and the Nine Months ended 31st Dec, 2019 ("3Q FY2020" or the "Quarter" and "9M FY2020" or the "Nine Months").

**Key highlights of the quarter:****Standalone Performance:**

- Crude Steel production: 4.02 million tonnes
- Saleable Steel sales: 4.03 million tonnes
- Revenue from operations: ₹15,767 crores
- Operating EBITDA: ₹ 2,667 crores
- PAT: ₹ 691 crores

**Consolidated Performance:**

- Saleable Steel sales: 4.03 million tonnes
- Revenue from operations: ₹18,055 crores
- Operating EBITDA: ₹ 2,451 crores
- PAT: ₹ 187 crores

Crude steel production during the quarter stood at 4.02 million tonnes, up by 5% QoQ (2QFY20 production was impacted by severe monsoon, planned shutdown and weak demand). Production in the quarter was lower by 5% YoY due to extended monsoon which impacted operations at both Dolvi and Vijayanagar.

After a weak momentum during the first half of the year, the current quarter witnessed a turnaround in business sentiment and better liquidity conditions, driving an overall improvement in steel demand and pricing from November onwards. A large part of this demand improvement is from the infrastructure and construction sectors. Following a period of prolonged inventory adjustment (destocking) in the first half, the initial spurt in demand was driven by restocking in the supply chain. As a result, the Company was able to liquidate a large part of the inventory that was accumulated in the first half, primarily by selling more in the domestic markets.

Domestic shipments increased by 25% QoQ – aided by a 33% QoQ surge in sales to the retail segment. Even though overall automotive demand remained subdued in the quarter, the Company's sales to the automotive segment increased by 10% QoQ.

Consolidated saleable steel sales for the quarter increased by 11% YoY and 13% QoQ to 4.03 million tonnes. The share of Value Added and Special Products in the overall shipments stood at 50%, during the quarter (from 46% in 2QFY20), and exports accounted for 24% of shipments (vs 31% in 2QFY20).

#### Standalone Performance:

The details of production and sales volumes are as under:

| Particulars             | (Million tonnes) |              |      |              |           |      |
|-------------------------|------------------|--------------|------|--------------|-----------|------|
|                         | 3Q<br>FY2020     | 3Q<br>FY2019 | %YOY | 9M<br>FY2020 | 9M FY2019 | %YOY |
| Production: Crude Steel | 4.02             | 4.23         | -5%  | 12.09        | 12.52     | -3%  |
| Sales:                  |                  |              |      |              |           |      |
| - Rolled: Flat          | 2.98             | 2.61         | 14%  | 8.22         | 8.21      | -    |
| - Rolled: Long          | 0.88             | 0.89         | -2%  | 2.66         | 2.65      | -    |
| - Semis                 | 0.18             | 0.17         | 2%   | 0.50         | 0.60      | -17% |
| Total                   | 4.03             | 3.68         | 10%  | 11.38        | 11.46     | -1%  |

Despite a 10% increase in shipments, the Company's revenue from operations during the quarter stood at ₹15,767 crores, a decline of 15% YoY. This was mainly due to weaker steel prices in both domestic and export markets.

Operating EBITDA for the quarter declined by 41% YoY to ₹2,667 crores with EBITDA margin at 16.9%. Even though prices of key raw materials like iron ore (aided by supplies from captive iron ore mines) and coal were lower, and there was an overall improvement in operating efficiencies, sharply lower steel pricing and realisations dragged margins. Operating EBITDA for this quarter includes a consideration of ₹ 250 crores (already received) from a vendor as fees for assignment of a procurement contract pertaining to the supply of industrial gases.

The Company reported a net profit of ₹ 691 crores for the quarter.

The Company's net gearing (Net Debt to Equity) stood at 1.15x at the end of the quarter (vs 1.19x at the end of Q2 FY2020) and Net Debt to EBITDA stood at 3.23x (vs 2.90x at the end of Q2 FY2020).

#### Subsidiaries' Performance:

##### **JSW Steel Coated Products:**

During the quarter, JSW Steel Coated Products registered a production volume of 0.47 million tons and sales volume of 0.52 million tonnes. Revenue from operations and operating EBITDA for the quarter stood at ₹2,982 crores and ₹134 crores respectively. Net Profit after Tax stood at ₹ 50 crores for the quarter.

##### **US Plate and Pipe Mill:**

The US based Plate and Pipe Mill facility produced 70,479 net tonnes of Plates and 14,669 net tonnes of Pipes, operating at a capacity utilization of 29% and 11%, respectively, during the quarter. Sales volumes stood at 52,749 net tonnes of Plates and 11,328 net tonnes of Pipes. It reported EBITDA loss of \$12.6 million for the quarter, mainly due to lower realization and inventory write-down of ~\$1.77 million.

##### **JSW Steel USA Ohio (Acero):**

The US based HR coil manufacturing facility produced 74,272 net tonnes of HRC during the quarter. Sales volumes for the quarter stood at 58,611 net tonnes. It reported EBITDA loss of \$25.19 million for the quarter, which includes an inventory write-down of \$2.02 million.

##### **JSW Steel Italy (Aferpi):**

The Italy based Rolled long products manufacturing facility produced 174,523 tonnes and Sold 156,677 tonnes during the quarter. It reported EBITDA loss of 9.95 million Euros for the quarter.

#### Consolidated Financial Performance:

Revenue from operations declined by 11% YoY to ₹18,055 crores for the quarter and Operating EBITDA stood at ₹2,451 crores.

The Net Profit after Tax for the quarter was ₹187 crores, after incorporating the financials of subsidiaries and joint ventures.

The Company's consolidated Net gearing (Net Debt to Equity) stood at 1.35x at the end of the quarter (as against 1.36x at the end of Q2 FY2020) and Net Debt to EBITDA stood at 3.71x (as against 3.23x at the end of Q2 FY2020).

Weighted average cost of borrowings as of Dec 2019 was at 6.52% vs 7.02% as of March 2019, implying a cumulative reduction of 50bps over the last nine months.

#### Projects update:

Key capex projects viz. augmenting the crude steel capacity at Dolvi works from 5 to 10 MTPA, 12 to 13MTPA expansion (except BF-3 enhancement) at Vijayanagar works, capacity expansion of CRM-1 complex at Vijayanagar works and certain other downstream projects are under advanced stages of implementation.

The monsoon season in 2019 in India turned out to be both severe (higher rainfall) and prolonged (lasted longer). Heavy and extended rainfall impacted not only operations, but also the construction and ongoing project activities at all locations. Further, performance delivery of certain key contractors is being impacted by a shortage of skilled manpower availability. Consequently, the commissioning of certain projects is likely to be completed upto 3-6 months behind original scheduled timelines.

The new 5MTPA capacity at Dolvi Works is now expected to be commissioned during the first half of FY2021 (from March 2020 earlier).

#### Mining update:

Production from the four operating captive iron ore mines in Karnataka stood at 1.22mt in the quarter and 3.26mt in 9M FY20. Subsequently, Rama mine in Karnataka has already commenced operations in January 2020, and the Ubbalagundi mine is expected to commence operations soon.

#### M&A update:

The company completed the acquisition of Vardhman Industries Limited (VIL) pursuant to the approval of the resolution plan by the Hon'ble National Company Law Appellate Tribunal (NCLAT) in December 2019 for a total consideration of ₹63.50 crores. Accordingly, VIL has become a wholly owned subsidiary of the Company. Consequently, the shareholding of the Group in the joint venture, JSW Vallabh Tin Plate Limited has increased from 50% to 73.55%.

VIL is mainly engaged in the manufacturing and marketing of Colour Coated Coils & Sheets and has a production capacity of 36,000 TPA with manufacturing facility located at Rajpura, Patiala (Punjab).

### Outlook

The IMF expects global GDP growth for CY 2020 at 3.3% (up from 2.9% in 2019), driven by a combination of factors – notably, easing of trade frictions and synchronised monetary and fiscal measures across the globe. The US economy continues to witness strong consumer spending and a buoyant housing market. Going ahead, some moderation is expected in consumer spending, while, fading away of trade tensions is likely to improve business sentiment and support moderate expansion in the US manufacturing sector. The Euro area growth remains weak, but economic activities are expected to modestly pick up on the back of easing trade conflicts, political stability and the accommodative policy stance of the European Central Bank. Growth in Japan is likely to revive as the fresh round of fiscal measures kick in. As expected, Chinese growth is stable on the back of appropriate fiscal and monetary measures. Looking ahead into the CY 2020, policymakers are likely to facilitate proactive fiscal and monetary measures to mitigate the downward pressure on the Chinese economy.

Overall, global growth is expected to stabilize as trade frictions have partially eased. The impact of synchronized policy measures are likely to support expansion in CY 2020. On the other hand, heightened geopolitical tension poses risk to this outlook.

Global steel spreads remained under pressure during the beginning of the quarter and hit lows during the month of October. A modest recovery in the month of November, was followed by a strong momentum into December and January. The recovery is being driven by supply side adjustments and a modest pickup in steel demand.

In India, the IIP and Manufacturing PMI prints have improved from the recent lows, signalling an improvement in business confidence and slight improvement in credit availability. The economy is still not completely out of woods as consumer sentiment remains subdued given weaker growth in the automotive and consumer durable volumes.

The Indian Government has undertaken a series of measures, most notably the recently announced ₹102 trillion spend plan on the National Infrastructure Pipeline (NIP) over the next 5 years. A significant portion of this spend is attributed towards building roads, construction of urban and rural housing, modernising or expanding railways – all of which bodes well for the outlook of steel demand. The budgeted spend for NIP is likely to support a recovery in the GFCF cycle, from its recent lows. Overall, supportive fiscal and monetary measures are likely to revive business and consumer sentiment.

The Indian steel sector is expected to grow significantly on the back of various initiatives of the Government pertaining to the domestic infrastructure and supportive monetary policies.

*About JSW Steel Ltd.: JSW Steel Ltd. is the flagship company of the diversified US\$ 14 billion JSW Group which has a leading presence in sectors such as steel, energy, infrastructure, cement, sports among others. From a single manufacturing unit in the early 1980s, JSW Steel Ltd, today, is one of the foremost integrated steel company in India with an installed capacity of 18 MTPA, and has plans to scale it up in India and overseas. JSW Steel's manufacturing facility at Vijayanagar, Karnataka is the largest single location steel-producing facility in India with a capacity of 12 MTPA. The Company has been at the forefront of state-of-the-art, cutting-edge technology, research and innovation while laying the foundation for long-term growth. Strategic collaborations with global technology leaders to offer high-value special steel products for various applications across construction, automobile, appliances and other sectors. JSW Steel Ltd. has been widely recognised for its business and operational excellence. Key awards include Deming Prize for Total Quality Management at Vijayanagar (2018), DJSI RobecoSAM Sustainability Industry Mover Award (2018) among others.*

#### Forward looking and Cautionary Statements:

*Certain statements in this release concerning our future growth prospects are forward looking statements, which involve a number of risks, and uncertainties that could cause actual results to differ materially from those in such forward looking statements. The risks and uncertainties relating to these statements include, but are not limited to, risks and uncertainties regarding fluctuations in earnings, our ability to manage growth, intense competition within Steel Industry including those factors which may affect our cost advantage, wage increases in India, our ability to attract and retain highly skilled professionals, time and cost overruns on fixed-price, fixed-time frame contracts, client*



*concentration, restrictions on immigration, our ability to manage our internal operations, reduced demand for steel, our ability to successfully complete and integrate potential acquisitions, liability for damages on our service contracts, the success of the companies in which – has made strategic investments, withdrawal of fiscal governmental incentives, political instability, legal restrictions on raising capital or acquiring companies outside India, unauthorized use of our intellectual property and general economic conditions affecting our industry. The Company does not undertake to update any forward looking statements that may be made from time to time by or on behalf of the Company.*

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